

| Description                | Williams County Commissioners' Regular Session  |  |
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| Date                       | Thursday, February 1, 2018  |  |
| Location                   | Commissioners Session Room, One Courthouse Square, 4 <sup>th</sup> Floor, Bryan, Ohio 43506 |  |
| Present                    | Commissioners: Brian A. Davis, Terry N. Rummel & Lewis D. Hilkert                           |  |
| Time                       | Speaker   | Note   |
| <a href="#">7:41:28 AM</a> | TEST  | All mics working properly.   |
| <a href="#">8:37:36 AM</a> | BD/AR   | Good Morning. We are in general session. Madam Clerk do you have anything to come before the Board? AR: We will start with Resolutions.  |
| <a href="#">8:37:45 AM</a> | <b>Resolution 63</b>  | Supplemental Appropriation(s) on behalf of Williams County Common Pleas Court and Commissioners. TR: Motion; LH: Second; Roll Call: BD: Yes; TR: Yes; LH: Yes; Motion Carried.   |
| <a href="#">8:38:09 AM</a> | <b>Resolution 64</b>  | Approving Proposal on behalf of Williams County IT. TR: Motion; LH: Second; Roll Call: BD: Yes; TR: Yes; LH: Yes; Motion Carried.  |
| <a href="#">8:38:45 AM</a> | <b>Resolution 65</b>  | Accepting and Awarding Bid in regards to Project #1-2018 - Asphalt Emulsion. TR: Motion; LH: Second; Roll Call: BD: Yes; TR: Yes; LH: Yes; Motion Carried.   |
| <a href="#">8:39:17 AM</a> | <b>Resolution 66</b>  | Approving Addendum to Community-Based Corrections Program 407 Subsidy Grant Agreement. TR: Motion; LH: Second; Roll Call: BD: Yes; TR: Yes; LH: Yes; Motion Carried.   |
| <a href="#">8:39:51 AM</a> | <b>Resolution 67</b>  | Approving Addendum to Community-Based Corrections Program 408 Subsidy Grant Agreement. TR: Motion; LH: Second; Roll Call: BD: Yes; TR: Yes; LH: Yes; Motion Carried.   |
| <a href="#">8:40:43 AM</a> | <b>Resolution 68</b>  | Approving First Amendment to Grant Agreement - Abandoned Gas Station Clean Up with Ohio Development Services Agency. TR: Motion; LH: Second; Roll Call: BD: Yes; TR: Yes; LH: Yes; Motion Carried.   |
| <a href="#">8:41:31 AM</a> | <b>Resolution 69</b>  | Approving an Agreement for Input for Chemical Inventory into CAMEO Database on behalf of Williams County LEPC. TR: Motion; LH: Second; Roll Call: BD: Yes; TR: Yes; LH: Yes; Motion Carried.   |
| <a href="#">8:42:10 AM</a> | <b>Resolution 70</b>  | Approving a Maintenance Agreement with P&R Communications on behalf of Williams County Communications. TR: Motion; LH: Second; Roll Call: BD: Yes; TR: Yes; LH: Yes; Motion Carried.   |
| <a href="#">8:42:42 AM</a> | <b>Resolution 71</b>  | Approving a Renewal Application for Electric Governmental Aggregation as presented by Palmer Energy. TR: Motion; LH: Second; Roll Call: BD: Yes; TR: Yes; LH: Yes; Motion Carried.   |
| <a href="#">8:44:24 AM</a> | <b>ALSO SIGNED</b>  | Travel Request for Comm Hilkert to attend NORED Annual Meeting in Perrysburg on March 15, 2018; LEPC Application for Appointment; Permit for Use of County Property - Group: Christian Motorcyclist Association for CMA National Day of Prayer on March 4, 2018; Dog Warden Weekly Report. |

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| <a href="#">8:45:49 AM</a>  | <b>MINUTES</b>           | TR: I would like to make a Motion to approve the minutes dated 01/29/18; LH: Second; Roll Call: BD: Yes; TR: Yes; LH: Yes; Motion Carried.   |
| <a href="#">8:46:02 AM</a>  | <b>BILLS</b>             | TR: I would also like to make a Motion to approve the bills as submitted by the Auditor; LH: Second; Roll Call: BD: Yes; TR: Yes; LH: Yes; Motion Carried.   |
| <a href="#">8:46:16 AM</a>  | BD                       | Gentleman, do you have anything to come before the board?  |
| <a href="#">8:46:19 AM</a>  | <b>RECESS</b>            | BD: We stand in recess.  |
| <a href="#">8:52:30 AM</a>  | BD                       | We are back in session we have Apryl McClain with us. Do I have a motion to go into Executive Session for discussion of Compensation of personnel?   |
| <a href="#">8:52:36 AM</a>  | <b>EXECUTIVE SESSION</b> | TR: Yes, I would like to make a Motion to go into Executive Session under ORC 121.22 (G)(1) to consider appointment; LH: Second; Roll Call: BD: Yes; TR: Yes; LH: Yes; Motion Carried.   |
| <a href="#">9:27:53 AM</a>  | BD                       | Coming out of Executive Session with NO ACTION.  |
| <a href="#">9:27:58 AM</a>  | <b>RECESS</b>            | BD: We stand in recess.  |
| <a href="#">9:41:12 AM</a>  | BD                       | We are back in regular session. We have Brandi Frisbie with us. Do I have a Motion to go into Executive Session?   |
| <a href="#">9:41:19 AM</a>  | <b>EXECUTIVE SESSION</b> | TR: Yes, sir. I would like to go into Executive Session under ORC 121.22 (G)(1) to consider the appointment of a position. Motion; LH: Second; Roll Call: BD: Yes; TR: Yes; LH: Yes; Motion Carried.   |
| <a href="#">10:13:48 AM</a> | BD                       | We are back or we are coming out of Executive Session with NO ACTION.  |
| <a href="#">10:13:54 AM</a> | <b>RECESS</b>            | BD: We stand in recess.  |
| <a href="#">10:16:23 AM</a> | BD                       | Good morning, we are back in session with Jim Hicks and Deb Dye with EMS for the Quarterly Update. Sir, you have the floor.  |
| <a href="#">10:16:34 AM</a> | JH                       | Alright, first thing we will do is I just put some numbers together so it gives you kind of a picture of the trend on the Run Volume we are having. 2014-2017. We continue to remain to be busy, obviously moving right down through. Total paged runs those are not always the 911 runs. The reason for that is because during the day, the girls in the office answer the phones for the non-emergencies however, the sequential the office doesn't answer, then you call Central and it moves down in order. So, there tends to sometimes be a duplication of those numbers, until we sort them out later and the computer kicks out. But you can see we are right in that 4,000 range for emergency type calls and the 911 responses. And the non-emergencies have continued to grow. The month of January, we were one short of 400 911-type runs. That is an extremely busy time. 400 is the new goal. A few years ago 300 was a busy month. We had a lot of months last year that we were in the 350-370 range. This is a new high 87 non-emergency runs in January. If that would carry through the year, we would be approaching 1,000 of them. Now, we don't think that will happen because a lot of those runs are the flu season, nursing homes, that get admitted at the hospital a day or two and then we take them back. So, we are expecting that to stay up around 60-70 runs, 2 or 3 a day but not every month almost 100. |

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| <a href="#">10:18:52 AM</a> | BD    | In these numbers, do these numbers include or let me restate that. In these numbers, do you remove any time a squad is on scene with no transport? If you go out and a person refuses transport, or does not need it, or is this just runs?  |
| <a href="#">10:19:13 AM</a> | JH    | That would be the differences you see between the total page runs vs. the 911 responses that we would transport, etc. Yeah, you see that year 2014 that 3718 (paged runs) only 3490 (911 responses) a lot of time we get dispatched if there is a car in the ditch. Everybody who has a phone calls and then we get out there and nobody is there or no body is hurt. Those types of runs. Deb has the computer system does a much more involved break down as far as percentages and all of that. But you have to sit down with a pencil and paper and sort it all out. This would not be the actual numbers of billed runs. In every case the billed runs would be less than the total runs.   |
| <a href="#">10:20:11 AM</a> | JH    | Next area we go to would be the financial picture and we will look to Deb for that information.  |
| <a href="#">10:20:17 AM</a> | DD    | Okay, what I kind of did is, we kind of talked last time about a profit/loss statement. So, what I did was I took 2017 and kind of did a profit loss real summary for it. I do have copies. I didn't get any for the paper. I will go over that real quick. Basically, our income for 2017 was \$1,533,162.78. Our Expenses was \$1,340,097.53. So you would say that is basically a gross profit of \$193,065.25. Now, that does not include any of the capital expenditures that we did. So, I listed those underneath. So, you will see the building which of course we shouldn't hopefully have for 15-20 years - we won't have another capital expense on the building. The Computer is something that the Commissioners' requested so hopefully we won't need that for another 4-5 years I am hoping. You guys won't need to upgrade your computers again. |
| <a href="#">10:21:31 AM</a> | TR    | Oh that! I remember now! Thank you!  |
| <a href="#">10:21:36 AM</a> | DD    | So, and uh and cots, we did apply for the grant for the cots in 2016. Of course, it was pretty much a buy one get one free. We got the money for that in 2016 but had to pay for the cots in 2017. So, basically that is the amount for the two cots and the load systems. Then of course, we bought our new ambulance last year. So, basically total which is not, subtracted off the profit but like I said we shouldn't have that in future years.  |
| <a href="#">10:22:13 AM</a> | BD    | So you have about \$190,000 that should not be reoccurring. When you take the building, the computer and the cots collectively its about \$190,000.00  |
| <a href="#">10:22:20 AM</a> | DD/TR | Yes TR: Didn't we talk about buying more cots this year.   |
| <a href="#">10:22:25 AM</a> | DD/TR | Yes, that is coming up TR: So we are still going to have one more cot.   |
| <a href="#">10:22:30 AM</a> | JH    | That drops it to \$150,000 if you look at it that way. Instead of \$190,000.   |
| <a href="#">10:22:35 AM</a> | DD    | So, and I thought it was kind of interesting that I just kind of put down for your information what our beginning balances were in 2016, 2017, and 2018 and then the total building costs. So you can kind of see we actually did very well. BD: You mean yeah money in spite of the costs. DD: Yeah. So, I think we have done very well. So, you know I think if we keep that profit, as a business person what   |

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|                             |       | I look at, that profit you know we aren't supposed to be making profit here in County Government. So, basically what we make over and above should go towards our ambulances our costs our major purchases. So, I am think that we are doing very well staying on tract. You know, we should be able to keep buying our ambulances, which like Jim showed you with the numbers, mileage and all of ours is, we need to buy at least one ambulance a year. Keep them rotated. Any questions on the figures.   |
| <a href="#">10:23:44 AM</a> | LH    | I don't have a question but a couple comments. If you recall when we looked at going into the building, construction out there. There was concern, if we took that out of the balances that you had set aside. We wouldn't have money for an ambulance and we talked about if need be we could buy an ambulance put it on a payment program. You bought the ambulance and we didn't have to do that. So, looking at those two major expenses and looking at the balance that you have here now, and looking at the cost of what another ambulance would be. It probably should of been a couple month ago. |
| <a href="#">10:24:34 AM</a> | DD    | Yeah, it probably should of been.  |
| <a href="#">10:24:36 AM</a> | BD    | Well I think the board has been waiting for the information. The last meeting that we had, we requested the information. That is in our minutes  |
| <a href="#">10:24:47 AM</a> | JH    | Well, I have it so, I am ready to see what we do when we leave here.   |
| <a href="#">10:24:50 AM</a> | LH    | One question I do have on accounts receivables, do you have an idea on where we stand on Accounts Receivables? Those that are current vs those that are aged.  |
| <a href="#">10:25:02 AM</a> | DD    | I can run a report for that, but no I did not do that today. I think we are doing a little better, I know the last time I talked to you; you know I was kind of concerned. I kind of went to a different approach as far as billing the past due and I think it is helping somewhat for us. Getting a little more people to pay a little more timely. I know we have talked about talking to the prosecuting attorney. We haven't went that far yet. As far of instead of what I do to have her send a letter. As you see, the income is pretty good. But I can get that for you.                          |
| <a href="#">10:25:44 AM</a> | TR    | And income is actually cash in the bank. It is not counting the accounts receivable correct? This is when you collect the money.   |
| <a href="#">10:25:49 AM</a> | DD    | Yes, that is the money that has been collected.  |
| <a href="#">10:25:55 AM</a> | JH    | And we had discussed at some point bringing to you the really delinquent accounts that nothing has been done say 5 years old or older. We intend to do that we just haven't got to the point where we can present that.  |
| <a href="#">10:26:11 AM</a> | LH    | When you talk to the prosecutor in regards to that, you know there are companies out there that will buy old and delinquent account receivables. We maybe get .25 on a dollar for them but we get something out of it where we have sat here for couple years and got zero. Then they start working the account and whatever they get out of it becomes their problem.   |
| <a href="#">10:26:37 AM</a> | DD/LH | I did call Kim Herman and talk to her because you had mentioned that she used someone. I had done that but it really wasn't much different than what we are doing now, so I kind of left it where it was. LH: Okay   |

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| <a href="#">10:26:54 AM</a> | TR    | I absolutely love looking at the numbers this way! This made a ton of sense!  |
| <a href="#">10:26:59 AM</a> | DD    | I knew you would know because you are a businessperson!   |
| <a href="#">10:27:04 AM</a> | TR/DD | I LOVE IT! So, but the accounts receivable yes anything we can do to help with that because if we are offering a service and we aren't getting paid for it that is not right. It is not fair to our constituents out there paying taxes. You know I have to pay for mine because some guy down the street took his insurance check and cashed it. We need to prosecute those people. The ones that take the insurance checks and cash it and don't give it to us, I think we need to get downright insistent with the prosecutor. Some of the other ones when there is some hardships and things like that but I think you guys have the ability to make those judgement calls and you know the ones. DD: Truly |
| <a href="#">10:27:42 AM</a> | TR    | I will call it stealing from us because they took our check and cashed it.  |
| <a href="#">10:27:45 AM</a> | DD    | Yeah, that is just what they wanted to do.  |
| <a href="#">10:27:47 AM</a> | TR    | It is blatantly really bad, the ones that are in hardships and some things like that we get it and we have to be...   |
| <a href="#">10:27:54 AM</a> | DD/TR | Yea the hospital has a specific form and I don't know if the prosecutor would want to do something like that but that would make it a lot easier. TR: Oh I love that.   |
| <a href="#">10:28:04 AM</a> | BD    | I talked to Senator McColley about this about making a change to the law in the State of Ohio. Because right now the person who has the insurance receives the check, is legally allowed to cash it. They are not obligated. I talked to him about changing the law, where it would allow the insurance company to pay the Ambulance Service directly vs paying the actual.   |
| <a href="#">10:28:24 AM</a> | DD    | And most of them do except the two major - Medical Mutual and Anthem.   |
| <a href="#">10:28:29 AM</a> | BD    | He was surprised when I told them that they didn't.   |
| <a href="#">10:28:32 AM</a> | JH    | And you called me to confirm you had your information correct. Like yeah them two will not.   |
| <a href="#">10:28:37 AM</a> | DD    | I can show you Medical Mutual is really good they will at least send us an EOB and state we sent the member this much money. Where Anthem   |
| <a href="#">10:28:45 AM</a> | TR/DD | They don't send you nothing. DD: No we have no idea. Unless there   |
| <a href="#">10:28:49 AM</a> | LH/BD | At least they could do is make it joint payable, where they have to come to sign off. BD: Like body shops   |
| <a href="#">10:28:56 AM</a> | DD    | Like the other insurances do. That would be nice.   |
| <a href="#">10:28:57 AM</a> | TR/DD | Sometimes they still forge them on the body shops. DD: Oh I bet.  |
| <a href="#">10:29:01 AM</a> | BD    | Okay what else do you have for us today sir.  |
| <a href="#">10:29:05 AM</a> | JH/BD | Okay I have an up to date quote on a new ambulance and all I need is the approval to put the contract page on the front of it and submit it to the prosecutor and then from there to the Auditor before it would come back and you would approve it. But a new ambulance is going to cost us \$133,571.00. BD: Is this  |

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|                             |             | through State Procurement? JH: Yes it is. BD: Do I have a motion?   |
| <a href="#">10:29:37 AM</a> | AR/JH/BD/TR | You don't need a motion right now. JH: I just need approval to put the contract together. Just like last time. BD: Move forward. TR: What brand is it   |
| <a href="#">10:29:51 AM</a> | JH          | It is Tomahawk, by American Emergency Vehicles, they are built in   |
| <a href="#">10:29:56 AM</a> | TR          | Ford Chevy or Dodge   |
| <a href="#">10:29:57 AM</a> | JH/TR       | It will be a Chevy; TR: Diesel or Gas; JH: Gas; TR: Okay.   |
| <a href="#">10:29:59 AM</a> | DD          | Just like the last one right?   |
| <a href="#">10:30:02 AM</a> | JH/TR       | Our last one is doing great. TR: Perfect I agree with it. JH: Other than when they run over stuff that is laying in the road. New front tires. Yeah everyone has been super pleased with how it run. They thought it didn't have the power of the diesel the first month you know but once they got accustomed to it, Jesse just said to me the other day, I would take that ambulance over any of our diesels left in the fleet. So we will move forward with that. Next thing I have is along with that just Friday the gal from Stryker Medical Equipment was in, and got me a quote, the Power Cot Power Load system is approximately \$40,000 comes up to \$39,000 and change depending on what little. We really would like kind of have that arrive about the same time the new ambulance arrives. |
| <a href="#">10:30:52 AM</a> | BD          | There is no way to get that shipped to the ambulance company and have it installed there?   |
| <a href="#">10:30:55 AM</a> | JH          | I don't believe so but I can check I mean before the contracts are put together.  |
| <a href="#">10:30:59 AM</a> | BD          | I would just be curious. Even if it costs a little extra, certainly would be because you are still going to, I mean is it something that you guys can install or do you use an outside service tech?  |
| <a href="#">10:31:10 AM</a> | JH          | I use the vendor in Decatur.  |
| <a href="#">10:31:31 AM</a> | BD          | Oh you take the squad over there.   |
| <a href="#">10:31:32 AM</a> | JH          | I take the squad in set it all in the back and take it down drop it off today, and tomorrow morning go down and pick it up. What was it a \$1,000 to put it in. I mean they do all the pre-wiring and the floor and all that.   |
| <a href="#">10:31:41 AM</a> | BD          | I would ask the ambulance company. JH: I will see what I can find out.  |
| <a href="#">10:31:47 AM</a> | JH/BD       | So, can I pursue the power load power cot? BD: Do you have any access to grant funding; is there anything out there now? 2016 is kind of here and gone. JH: I have to wait 3 years before I can go after anything.  |
| <a href="#">10:31:52 AM</a> | TR/JH       | Because you got it in 2016? JH: Because I got it in 2016, yes.  |
| <a href="#">10:31:56 AM</a> | BD/TR       | I don't have any objections anyone else? TR: No.  |
| <a href="#">10:32:01 AM</a> | JH          | I will get a final quote on that and then send a resolution request up for it. Find out which way we can go to get it mounted. The next thing I have is just your input. I have trouble getting part time employees to work holidays because my full timers are working and making double time. I wonder if it is feasible for me to be able to pay the part time employee who works, time and a half or double   |

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|                             |          | time that day. I mean a night shift person if they work from midnight to 6am of a holiday they would get 6 hours at double time or whatever. Lets be honest most of the holidays are Bob. But Bob would get double that day. His wife is the other partner and she is full time so she is making double time that day. That is something I hear them gripe about, well why would I come in and help you out. And here of late, yours truly has been the guy on the truck for holidays. So, not that I don't mind giving up Martin Luther King, Columbus Day and some of them, but I really don't want to give up the good ones or if my wife is off and we are going to do something. |
| <a href="#">10:33:09 AM</a> | BD/JH    | I think probably I would suggest that you ask the prosecutor if there are any issues in doing so. But as long as your budget can sustain, and there is no issues in doing so, then I... JH: I would say it would be less than \$2000 a year.  |
| <a href="#">10:33:27 AM</a> | BD/JH/BD | I am not opposed to it. I mean I realize that if I was working full time I wouldn't be volunteering for the holidays either. JH: Okay BD: Any suggestions.  |
| <a href="#">10:33:43 AM</a> | TR       | Whatever it takes to make the world to go around.   |
| <a href="#">10:33:45 AM</a> | DD       | Yeah as long as we can staff it, right.   |
| <a href="#">10:33:47 AM</a> | TR/JH    | I would suggest like the ambulance waiting two months to come up here, you don't have to wait two months, we talked about it you could of sent it up via an email to Anne. JH: I just got the final a week and a half ago. TR: Okay, how some of that usually works is we talked about it that day, you float it passed our desk and we can do the official. Government is slow enough in my world so making you wait on another ambulance that we desperately need, is hard. It has been three months.   |
| <a href="#">10:34:23 AM</a> | JH       | Yeah and the two weeks of bitter cold, we stood in the garage after the pagers would go off and were like which ambulance can we get to the scene and back without a tow truck. At one point we were out 4 of the 8 and we had one with no heat in the back and one that when it needed enough power to keep the engine running the lights flickered. You said it when you first joined us was, we need 4 ambulances in the next 5 years or something like that and we got to keep that in mind, because without reliable equipment we can't do our service.  |
| <a href="#">10:35:00 AM</a> | TR       | As soon as this one comes, I would say start the process on the next one, because by the time you order it and it gets here and all of this stuff happens we are in the next year. So, maybe you could double one up where you are going to receive this one in August, I would guess you are going to be August before you get this one, so I would tell you in August to start the process so you can get the next one in February instead of because your fleet is aged. The numbers on that paper was scary to me.  |
| <a href="#">10:35:29 AM</a> | BD       | Do you honestly think if you ordered this ambulance in the next couple of weeks you are not going to get it till August.  |
| <a href="#">10:35:33 AM</a> | JH/BD    | 75-90 days is what he told me. Sometime early June BD: So....   |
| <a href="#">10:35:40 AM</a> | DD       | So, August was pretty close.  |
| <a href="#">10:35:42 AM</a> | TR       | Then it has to go get the cot in it, then there will be a delay.  |

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| <a href="#">10:35:47 AM</a> | JH    | Then the titling part, the state when they have to give us those free licenses, we are not a priority.   |
| <a href="#">10:35:58 AM</a> | BD    | Maybe what will be beneficial is when you have a conversation with the ambulance company, ask them is there any discount if you order two ambulances with two releases? So, you ask for one immediately but the second one you don't want until December.  |
| <a href="#">10:36:12 AM</a> | DD    | That is a good idea. The bid would stay the same right?  |
| <a href="#">10:36:18 AM</a> | BD/JH | Well you don't have a bid issue, because you are doing it through State Procurement but you might get it, if you got a couple thousand dollars it would be for your cot installs. but with the Second release they know now they can slide it into manufacturing and then can put it in for June for December release or whatever the case may be JH: I can check into it.   |
| <a href="#">10:36:41 AM</a> | TR    | As long as Deb says we are okay. You want it to see it in that next fiscal year right? You really don't want it in two fiscal years, so you really can't take release of that until January. But I think we can procure it and order it and get things rocking and rolling on it, in August. So that it comes early in February.   |
| <a href="#">10:37:06 AM</a> | DD    | Probably just depends on how the budget is looking. I mean if it stays steady like it has been, I wouldn't even think it would hurt us that much to get two.   |
| <a href="#">10:37:16 AM</a> | TR    | We could probably just do it and go.   |
| <a href="#">10:37:18 AM</a> | BD    | I mean even if you took possession in December your payment wouldn't be due until January by the time all the paper work came so you would be into the new calendar year anyways. You just have to be careful not to get them too close together, because if you buy two close together than you have to replace two close together.   |
| <a href="#">10:37:38 AM</a> | TR    | Get them on a rotation that is a good point Brian. I forgot that.  |
| <a href="#">10:37:39 AM</a> | DD    | That would be great.   |
| <a href="#">10:37:40 AM</a> | JH    | Only other thing I have is we are going to meet Sunday afternoon before the Super Bowl with the people from Edon, the First Responders and EMTs. They have a proposed plan to be in the fire station in early March and so we want to see, we had promised them that when they got their new fire station if there still was enough interest we would be willing to put Medic 4 back over there. We still have an ambulance that can go over there but we want to meet with them and see what's going. Give them a year or so and see if they can resurrect and energize that. The Township Trustees over there have been real positive about wanting to accomplish that and we have had numerous conversations. So it is looking as promising as it can with the volunteer component that we deal with. |
| <a href="#">10:38:30 AM</a> | TR    | If they can find the people that's the way to go, isn't it.  |
| <a href="#">10:38:33 AM</a> | JH/TR | They have more. TR: If they can find the people, love it.  |
| <a href="#">10:38:36 AM</a> | JH    | Edon has more EMT and First Responders than any of my other communities but they haven't had a place to put an ambulance until the fire hall was replaced.   |

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| <a href="#">10:38:45 AM</a> | BD/TR | Well good. TR: Great News.  |
| <a href="#">10:38:49 AM</a> | BD/JH | Anything else? JH: We can go with that for now.   |
| <a href="#">10:38:50 AM</a> | LH    | Question. Just questioning policy, I guess. Let's say a person has a medical emergency, State Route 34 and 191. And they request to be transported to a facility outside the county, say Defiance. What is our policy on that?  |
| <a href="#">10:39:14 AM</a> | JH    | County policy is written that an unstable patient goes to the closest appropriate facility. So the unstable would be heart attacks, your unconscious, strokes, things like that. And in our county most of them come back to Bryan. I mean even a heart attack patient, why stop at Montpelier when the Cadillac is in Bryan. Stable patients, the policy reads that they can be transported to a hospital of their choice within Williams County or in an adjoining county with a transport distance not more than 30 miles. And that is based on the Medicare premise that we technically can't pass another hospital that can provide the same service and then expect payment for the longer distance. So the 30 miles allows Stryker, we are not going to take them to Hillsdale. We are not going to take somebody from Pioneer to Defiance Regional. But we will take everybody out there. The only time that becomes a problem is if I only have one ambulance left in the county and it is usually Life Squad 2, in the past they have had the history of trying to convince the patient to go to Bryan or Montpelier even though they really don't want to, so that the ambulance can get back in service sooner. Now that leads to the patient agrees to go according to the way my people write their report. However a day or two later they are going to call and complain to me about they don't want to pay that bill because they didn't get to go to the hospital they want. Recently that happened where they came, went to Montpelier and the ER doctor walked in and said what can I do to help me and she said you can't do nothing to help me I don't want to be here, I wanted to be in Wauseon and. So about, right around Christmas, in our paramedic refresher I announced to them at that time a stable patient that is being transported within the 30 mile distance needs to go to the distant hospital even though it is going to leave the county uncovered. Because it would be no different than if I had four squads in service and they are all four committed anyway to other calls. So we are going to try that for a while and see how it works. Because that is a bone of contention with people. By my people in their best interests are covering the whole county were trying to accommodate that too. But, Wauseon ER gives us grief every time we go in there because we don't belong there, we are not a Fulton County hospital. And they believe all Williams County residents should have to be brought to Bryan or Montpelier. And I mean to the point that their Medical Director ER doctor is nasty to my staff about it. But we still take people there, especially from the Wauseon/Stryker area. They want to go that way. They all doctor with one of the doctors in Archbold. |
| <a href="#">10:42:29 AM</a> | TR/DD | I would think they would want them. Isn't that income? DD: Yeah.  |
| <a href="#">10:42:34 AM</a> | LH    | Have you ever talked to the hospital administrator about that? I think that needs to be addressed. I mean, that's   |
| <a href="#">10:42:43 AM</a> | JH    | I have talked to the local hospital administrator about doctors that don't want   |

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|                             |                 | patients brought to Bryan if they are closer to Montpelier. That's always been an issue. If you are a busy doctor in Bryan and we are bringing a patient from Pioneer, if they are stable they have a right to choose. A lot of doctors believe they should have to go to the closest hospital. And in big cities that's the way it works. You don't pick your hospital. You know, if you get picked up in an ambulance you are going to go to the closest hospital that can take care of you. TR: No matter what. JH: But why should we drop them at Montpelier and in two hours need to move them to Bryan and, to me that is poor insurance management and it is poor utilization of my resources. LH: Okay. I was just curious. |
| <a href="#">10:43:30 AM</a> | TR/JH           | Ultimately, we work for, they are our customers so try to accommodate them the best we can to keep them safe and still keep our county covered. It sounds like you are trying to do that. JH: And that is what I explained to my people.  |
| <a href="#">10:43:42 AM</a> | TR              | Everybody has to remember we do work for them. They are our customer as long as they are paying the bill. (laughter). If they are not going to pay then just drop them off in the street (laughter).  |
| <a href="#">10:43:54 AM</a> | BD/JH           | Anything else? JH: No.  |
| <a href="#">10:44:04 AM</a> | BD              | Thanks for coming up and spending \$300,000. We appreciate it. (laughter).  |
| <a href="#">10:44:08 AM</a> | JH/TR/BD        | But it is not out of the general fund. TR: Don't run out of money. BD: As long as it doesn't run out of your general fund. JH: And we both frequently discuss and Deb Stark is on board on a lot of that. We talked about \$400,000 being kind of the checkbook minimum and we go into reduced spending if we got down to \$350,000, \$370,000. And we don't forget that. We watch that.  |
| <a href="#">10:44:26 AM</a> | TR              | If you take an ambulance now and you take another one a little later in the year, even you are still going to keep that threshold. Because you will have the income of that roughly \$200,000 over the next six months. You should put \$100,000 in the bank to keep us going. So by July you should actually have an extra \$100,000   |
| <a href="#">10:44:41 AM</a> | DDTR            | Yea we used to be able to have a J50 account but the auditor's won't let us do that anymore. TR: What was that account?   |
| <a href="#">10:44:48 AM</a> | JH              | That was so we could put money back and save up for an ambulance.   |
| <a href="#">10:44:52 AM</a> | DD/TR           | To pay. TR: And now, you can't do that huh? I love that theory.   |
| <a href="#">10:44:58 AM</a> | DD              | Well he and Phil Ennen hated that when we had to get rid of that. He said that's how a business does. They put it in a different account.   |
| <a href="#">10:45:03 AM</a> | BD/TR           | They acquire TR: It is called a savings account.  |
| <a href="#">10:45:09 AM</a> | DD              | Right. But we are government.   |
| <a href="#">10:45:11 AM</a> | BD/AR           | Thank you very much. Madam Clerk do you have anything else to come before this Board? AR: I do not.   |
| <a href="#">10:45:18 AM</a> | <b>MEDIA ?s</b> | No  |
| <a href="#">10:45:31 AM</a> | <b>RECESS</b>   | BD: We will stand in recess.  |

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| <a href="#">11:01:54 AM</a>   | BD/TR/LH                  | We are back in regular session. Is there any questions? TR/LH: None   |
| <a href="#">11:02:01 AM</a>   | BD                        | One thing I did fail to bring up. I spoke with a gentleman by the name of Patrick from the Bryan City Schools yesterday. They would like to do an interview of the Commissioner. They have asked me to sit down. It is something they put on Facebook and they do different community events, you know, offices, businesses, things like that. So my conversation with them, the interview with them would be 8 to 10 minutes long and they wanted us to kind of talk about things that we wanted to get out to the community. So I would ask you guys over the next several days, think of some things that you think are worthy of their time for us to address and then I can follow up with them next week if that is ok with you guys. |
| <a href="#">11:02:45 AM</a>   | TR/LH                     | TR: Fine with me. LH: Sure.   |
| <a href="#">11:02:47 AM</a>   | BD                        | Madam Clerk do you have anything for the Board?   |
| <a href="#">11:02:48 AM</a>   | AR                        | No sir.   |
| <a href="#">11:02:50 AM</a>   | <b>ADJOURN</b>            | BD: We stand adjourned  |
| <b>WILLIAMS COUNTY COMMISSIONERS</b>  |                           |   |
| APPROVED:   |                           |   |
| <p style="text-align: center;"> <span style="display: inline-block; width: 30%; border-bottom: 1px solid black; margin-bottom: 5px;"></span> <span style="display: inline-block; width: 30%; border-bottom: 1px solid black; margin-bottom: 5px;"></span> <span style="display: inline-block; width: 30%; border-bottom: 1px solid black; margin-bottom: 5px;"></span> </p> <p style="text-align: center;"> <span style="display: inline-block; width: 30%;">Brian A. Davis, President</span> <span style="display: inline-block; width: 30%;">Terry N. Rummel, Vice-President</span> <span style="display: inline-block; width: 30%;">Lewis D. Hilkert, Member</span> </p> |                           |   |
| ATTEST:   |                           |   |
| Anne M. Retcher, Clerk  |                           |   |
| Transcribed   | Clerk and Assistant Clerk |   |